



# INVESTOR PROFILE

**OFFICE USE ONLY**

Registered Representative Signature	Date
Principal Approval	Date

Securities regulations require Sumner Harrington Ltd. to collect certain information about you so we can determine the suitability of your investments and verify your identification. Please complete this form as instructed below. Depending on your level of investment activity, we may call you to request additional information.

If you previously provided this information to us within the past two years and your investor profile is unchanged, you do not need to complete this form again. However, if your investor profile has since changed, please record the new information on this form.

All investors must complete Sections 6 and 7 on the reverse side of this form. Amounts left blank will be deemed to be zero, which could limit your ability to invest through Sumner Harrington Ltd. The requested financial information will be kept confidential in accordance with our privacy policy.

If you are investing through a corporation or partnership, please begin at Section 4 below. All other investors should complete Sections 1, 2 and 3 as applicable. Please sign the form on the reverse side and return it to Sumner Harrington Ltd., 11100 Wayzata Boulevard, Suite 170, Minneapolis, MN 55305.

**SECTION 1. Individual Investor/First Joint Tenant/Minor** Is this person of legal age in her or his state of residence?  yes  no

( )

First, Middle and Last Name	Social Security Number	Date of Birth	Daytime Phone
Resident Street Address	City	State	Zip
Current Occupation	Employer	Nature of Employer's Business	
Employer's Street Address	City	State	Zip

Is this person affiliated with a securities firm, bank, trust or insurance company?  yes  no Firm Name \_\_\_\_\_

**SECTION 2. Second Joint Tenant/Custodian for a Minor** Is this person of legal age in his or her state of residence?  yes  no

( )

First, Middle and Last Name	Social Security Number	Date of Birth	Daytime Phone
Resident Street Address	City	State	Zip
Current Occupation	Employer	Nature of Employer's Business	
Employer's Street Address	City	State	Zip

Is this person affiliated with a securities firm, bank, trust or insurance company?  yes  no Firm Name \_\_\_\_\_

**SECTION 3. For investments through an IRA, SEP, 401(k), Keogh or trust only. Please provide the information requested in Section 1 also.**

*For investments made through a trust, please include with this form the appropriate trust documents that authorize the trustee to transact business.*

Administrator or Trustee	Account Number
Administrator or Trustee Mailing Address	City
	State
	Zip
Contact Person	Business Phone

**SECTION 4. For investments through a corporation or partnership only.**

*Please include with this form the appropriate corporation or partnership documents that authorize the persons named below to transact business.*

Name	Year Formed	State	Federal Tax ID Number	Nature of Business
Corporation or Partnership Street Address	City	State	Zip	
First, Middle and Last Name of first person authorized to transact business	Title	Business Phone	( )	
First, Middle and Last Name of second person authorized to transact business	Title	Business Phone	( )	

**SECTION 5. Arbitration Agreement.**

Arbitration is final and binding on the parties.

- The parties are waiving their right to seek remedies in court, including the right to jury trial.
- Pre-arbitration discovery is generally more limited than and different from court proceedings.
- The arbitrators' award is not required to include factual findings or legal reasoning, and any party's right to appeal or seek modification of rulings by the arbitrators is strictly limited.
- The panel of arbitrators will typically include a minority of arbitrators who were or are affiliated with the securities industry.
- No person shall bring a putative or certified class action to arbitration nor seek to enforce any predispute arbitration agreement against any person who has initiated in court a putative class action or who is a member of a putative class who has not opted out of the class with respect to any claims encompassed by the putative class action until: (i) the class certification is denied, or (ii) the class is decertified, or (iii) the client is excluded from the class by the court. Such forbearance to enforce an agreement to arbitrate shall not constitute a waiver of any rights under this Arbitration Agreement except to the extent stated herein.

**All controversies concerning (a) any transaction, (b) the construction, performance or breach of this or any other agreement, whether entered into prior to, on or after the date of this Investor Profile, or (c) any other matter which may arise between Sumner Harrington Ltd. and me shall be determined by arbitration in accordance with the rules of the National Association of Securities Dealers, Inc.**

(Please complete reverse side)

**SECTION 6.** (Amounts left blank will be deemed to be zero, which could limit your ability to invest through Sumner Harrington Ltd.)

**Estimated Value of Investor/Household Assets**

Primary Residence \$ \_\_\_\_\_  
 Rental/Investment Property \$ \_\_\_\_\_  
 Checking and Savings Accounts/Bank CD's \$ \_\_\_\_\_  
 Retirement Accounts (IRA's, 401k's, etc.) \$ \_\_\_\_\_  
 Brokerage/Mutual Fund Accounts \$ \_\_\_\_\_  
 Other Significant Assets \$ \_\_\_\_\_

**Estimated Amount of Long-Term Investor/Household Debt**

Loans Secured by Your Primary Residence \$ \_\_\_\_\_  
 Other Secured Term Loans \$ \_\_\_\_\_  
 (e.g. for rental property, businesses, etc.)

**Estimated Investor/Household Net Worth** \$ \_\_\_\_\_  
 (excluding your primary residence and corresponding mortgages)

**Estimated Investor/Household Income**

	Previous Year	Current Year
Salaries, Wages, Commissions and Bonuses	\$ _____	_____
Social Security Payments	\$ _____	_____
Retirement Account Distributions (i.e. pensions, IRA's, 401k's, etc.)	\$ _____	_____
Rental/Investment Property Income	\$ _____	_____
Investment Income	\$ _____	_____
Income from Other Sources	\$ _____	_____

**Your Investment Experience**

	Years Experience	Transactions/ Year
Bank Certificates of Deposit	_____	_____
Tax Exempt/Government Bonds	_____	_____
Corporate Bonds/Notes	_____	_____
Publicly-Traded Stocks	_____	_____

**Estimated Investor/Household Federal Tax Bracket** (please circle one)

0 - 10%      11 - 20%      21 - 30%      Over 30%

Terms	Definitions
<b>Estimated Value of Investor/Household Assets</b>	
Primary Residence	The home you identify as your residence for federal tax purposes
Rental/Investment Property	Apartments, single family homes, commercial real estate, land leases, etc.
Checking and Savings Accounts/Bank CD's	Money deposited in banks
Retirement Accounts (IRA's, 401k's, etc.)	Estimated market value
Brokerage/Mutual Fund Accounts	Estimated market value
Other Significant Assets	Private business, farmland, second home, coin collection, etc.
<b>Estimated Amount of Long-Term Investor/Household Debt</b>	
Loans Secured by Your Primary Residence	First mortgage, home equity lines of credit, etc.
Other Secured Term Loans (e.g. for rental property, businesses, etc.)	Money you are obligated to repay either directly as a borrower or indirectly as a guarantor
<b>Estimated Investor/Household Net Worth</b> (excluding your primary residence and corresponding mortgages)	The aggregate value of your assets, excluding your primary residence, minus the total amount of your liabilities, excluding loans secured by your primary residence
<b>Estimated Investor/Household Income</b>	
Previous Year	Approximate amount for last calendar year
Current Year	Estimated amount for this calendar year
Salaries, Wages, Commissions and Bonuses	Amounts reported to the IRS
Social Security Payments	All benefit payments
Retirement Account Distributions (i.e. pension, IRA's, 401k's, etc.)	Regular payments or withdrawals from these accounts
Rental/Investment Property Income	Net rental income, capital gains, etc.
Investment Income	Interest, dividends and capital gains from stocks, bonds, notes, DPP's, REIT's, etc.
Income from Other Sources	Business income, alimony, etc.
<b>Your Investment Experience</b>	
Years Experience	Number of years you have invested in these products
Transactions / Year	Number of annual buy/sell transactions
Bank Certificates of Deposit	Debt instruments issued by banks
Tax Exempt/Government Bonds	Debt instruments issued by the federal government, state governments and municipalities
Corporate Bonds/Notes	Debt instruments issued by public and private companies
Publicly-Traded Stocks	Common and preferred stocks that trade on the NYSE, NASDAQ, AMEX and OTC Bulletin Board
<b>Estimated Investor/Household Federal Tax Bracket</b>	Estimated federal tax rate expressed as a percentage of the current year's estimated income

**SECTION 7. Certification**

Under penalties of perjury, I hereby declare and certify that: (i) the foregoing information is correct; (ii) I risk the loss of my entire principal amount and all accrued but unpaid interest when purchasing notes through Sumner Harrington Ltd.; (iii) I have the financial ability to withstand the loss of principal and interest income if the Issuers of notes purchased through Sumner Harrington Ltd. are unable to pay the interest due or repay the principal amount of the notes; (iv) the notes I purchase through Sumner Harrington Ltd. are obligations of their respective issuers only and are not bank certificates of deposit or guaranteed or insured by the FDIC or any other entity; (v) the notes I purchase through Sumner Harrington Ltd. are risky, illiquid, offer limited opportunity for capital growth and the interest income that I might derive from them is taxable; (vi) my sole reason for purchasing notes through Sumner Harrington Ltd. is to fulfill my investment objective of earning current income; (vii) I agree that the foregoing arbitration provision will apply to any controversy or claim that arises between me and Sumner Harrington Ltd.

SIGN  
HERE

Signature of Individual Investor/First Joint Tenant/Custodian/First Authorized Person      Date

Signature of Second Joint Tenant/Second Authorized Person      Date

SIGN  
HERE